FMM
Johor Branch

CIRCULARS

No Admission Fee

Making Malaysian Industries Globally Competitive
Transparency ▪ Integrity ▪ Accountability ▪ No Corruption

JB/11/2026

April 30, 2026

For the attention of: CEOs / Managing Directors / General Managers / Factory Managers

Powering Southern Business from Energy Cost to Competitive Advantage

(Business Promotion Package from Tera Va Sdn Bhd)

at Amari Hotel, Johor Bahru *May 14, 2026 (Thursday) * 8.30am – 2.00pm

The Regulatory Period 4 (RP4) Tariff marks a significant step forward in Malaysia's energy landscape, promoting greater transparency, cost efficiency, and sustainability across the power sector. By aligning operational efficiency with sustainability goals, forward-looking organisations can optimise energy performance, better manage peak demand, and reduce long-term costs through renewable self-generation and energy-efficient solutions. **TERA** is at the forefront of this transition, supporting enterprises in navigating the evolving tariff environment with **tailored solar, energy storage, and optimisation solutions**. With over a decade of experience in renewable energy engineering, TERA enables businesses to turn policy changes into strategic opportunities enhancing cost competitiveness, strengthening ESG commitments, and contributing to Malaysia's broader clean energy transition.

The event is FREE for all members, limited seats based on first-come first-served basis.

Programme Details

Date : May 14, 2026 (Thursday)
Time : 8.30am – 2.00am
Venue : Amari Hotel, Johor Bahru
Fees : No Admission Fee

Programme Agenda

8:30am – **Arrival of attendees, Registration & Networking**
9:00am – **Session 1 (Presented by SEDA)**
9:30am – **Session 2 (Presented by TNB)**
10:00am – **Session 3 (Presented by TERA)**
10:40am – **Session 4 (Presented by Sungrow)**
11:00am - **Coffee Break**
11:10am – **Session 5 (Presented by MGTC)**
11:40am – **Session 6 (Presented by CIMB)**
12:10pm - **Panel Discussion**
1:00pm – **Lunch & Networking**

Interested participants are kindly requested to complete and submit the registration form (please refer to page two). For further enquiries, please contact **Encik Mohd Saiful or Ms Norazian at Tel: 07-357 7613, or via email at mohd_saiful@fmm.org.my / norazian@fmm.org.my.**

Jessica Chu
Manager
jessica@fmm.org.my

MSK / naz

REGISTRATION FORM

Powering Southern Business from Energy Cost to Competitive Advantage

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at Amari Hotel, Johor Bahru *May 14, 2026 (Thursday) * 8.30am – 2.00pm

To	**:**	Encik Mohd Saiful Kamaludin / Ms Norazian
Telephone	**:**	07-3577613
Email	**:**	mohd_saiful@fmm.org.my / norazian@fmm.org.my
Registration Deadline	**:**	**May 8, 2026**

Our company would like to register the following participant (s):

Name	**Designation**	**Email**	**Please Circle if Vegetarian**
1)			**Yes / No**
2)			**Yes / No**

Submitted by:

Name	
Designation	
Company	
Address	
Email	
Tel	
Fax	
FMM Membership No	

- Cancellation must be made in writing at least 5 working days before the programme, however, replacement can be accepted at no additional cost. **FMM will charge RM 50/pax for participants who have registered but failed to turn up without any prior notification.**
- FMM reserves the right to cancel or reschedule the above programme and all efforts will be taken to inform participants of the changes.
- Upon sending the registration form, you are deemed to have read and accepted the terms and conditions.

Important Notice: *This event is organised by FMM Johor under the FMM Business Promotion Package. FMM reviews requests by solution/technology providers for a platform to create awareness and market their products/services to FMM members. The FMM Business Promotion Package is offered when the solutions, technologies and products/services are deemed as useful and relevant in improving members' operational efficiency. Offering of the FMM Business Promotion Package however does not constitute as an endorsement by the FMM of the products, services or technology providers.

Talk organised under Business Promotion FMM Package

TERA

Solar Done Right

TERA Seminar & Panel Discussion

Powering Southern Businesses: From Energy Cost to Competitive Advantage



14 May 2026, Thursday | 8.30am to 2.00pm | Amari Hotel, Johor Bahru

Agenda highlights from key stakeholders across policy, financing, and energy solutions.

Seminar

SEDA	Accelerating Business Performance Through Renewable Energy.
TENAGA NASIONAL (Invited)	Transforming Tariff Reform and Energy Costs into a Competitive Edge for Businesses
TERA	Powering Competitive Businesses through Smart Solar & BESS for Energy Resilience
SUNGROW (Invited)	Maximising Your Investment with Containerized BESS, Solving Peak Shaving Pain Points
MGTC (Invited)	Unlocking Competitive Advantage through National Green Technology Initiatives and Energy Efficiency Programmes in 2026
CIMB (Invited)	Financing the Future Right with Green Financing Solutions

Panel Discussion

From Concept to Reality :
Implementing Renewable Energy in Businesses

This exclusive industry session helps companies stay competitive under the RP4 tariff environment. Gain a clear understanding of the RP4 tariff structure and its impact on your operations.

Hear from regulators, financial institutions, and solution providers on **incentives, financing options, and practical energy solutions to manage electricity costs and support your sustainability goals.**

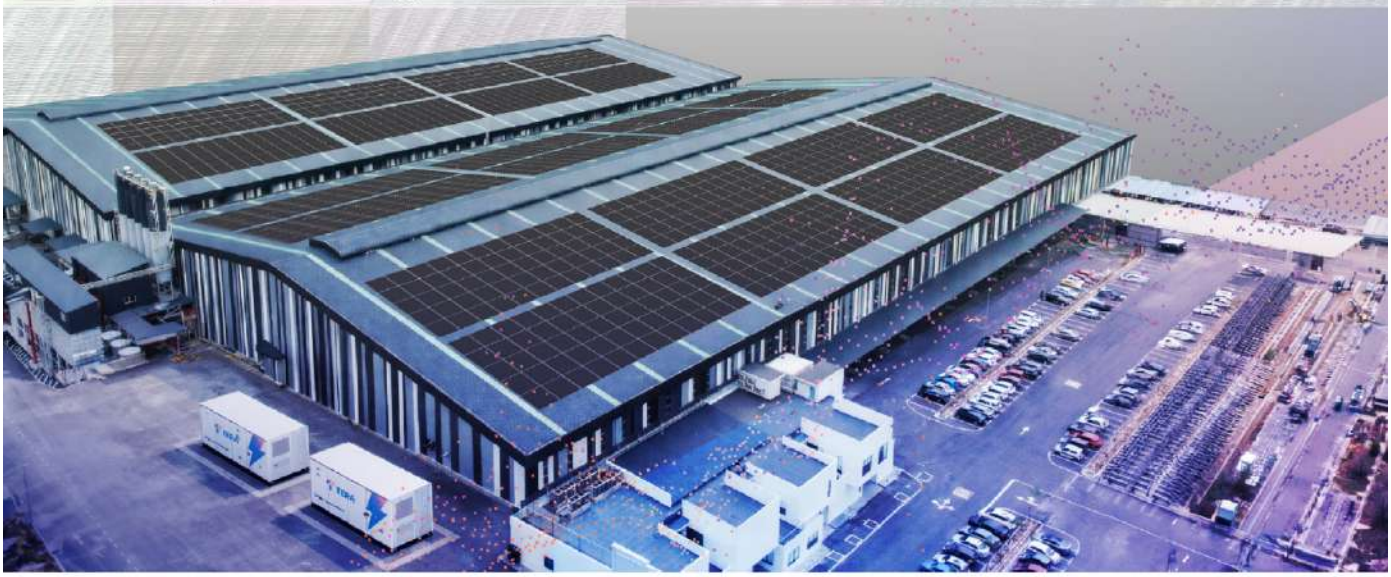
Ideal for

CEOs, Managing Directors, Business Owners, Finance Directors, Energy Managers, Facility /Plant Managers, Sustainability / ESG Officers, Engineering Managers, Engineers.

Scan here to register

Complimentary Access
(Limited Seats)

RSVP Required



This seminar is organised by FMM and sponsored by BM TERA Sdn Bhd under the FMM Business Promotion Package 2026

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NOTE: FMM reserves the right to cancel or reschedule the above program and to alter the content and timing of the programme in the best interest of the event. All efforts will be taken to inform the participants of any changes.

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